

Thomas A. Gaitley

Managing Consultant

Profession

Risk, Crisis and Business Continuity Management Consultant

Current Position

Copper Harbor Consulting, Inc. Managing Consultant

Joined Copper Harbor Consulting, Inc. April 2002

Professional History

Copper Harbor Consulting 2002-present Arup 2001-2002 Marsh Risk Consulting 1997-2001 Allendale Insurance 1989-1997 Factory Mutual 1985-1989

Qualifications

BS, Geology, Michigan Technological University, Houghton, Michigan, 1984

MBA, Magna Cum Laude, Babson College Graduate School of Business, Wellesley, Massachusetts, 1996

CBCP (Certified Business Continuity Professional), Disaster Recovery Institute International, 1999

CBCLA (Certified Business Continuity Lead Auditor), Disaster Recovery Institute International, 2009

CPCU (Chartered Property Casualty Underwriter) - Candidate, Insurance Institute of America

Professional Associations

Member, Seismological Society of America (SSA)

Member, National Fire Protection Association (NFPA)

Northeast Disaster Recovery Information Exchange Group (NEDRIX)

Awards

1996 Douglass Prize Recipient, Business Plan Competition, Babson College Graduate School of Business, Wellesley,

Languages:

English

French (Conversational)

Committees

Member, Certification Commission, Disaster Recovery Institute International (DRII) 2003-2013

Principal Member, NFPA 1600 -**Technical Committee on Disaster** Management, 1999-2000

Key Data

Tom has over 24 years of global, professional experience in business continuity and crisis management. finance, insurance, business planning, training and risk consulting. He currently applies his skills and experience to help clients: identify, assess and mitigate risk; develop emergency response, crisis management, crisis communications and business recovery plans; conduct plan tests: audit client and vendor resilience to catastrophe; and maintain continuity plans. As part of this ongoing process, he facilitates executive management strategy sessions to meet response and recovery objectives. For over ten years, Tom was a member of the DRI International Certification Commission where he was responsible for reviewing applicants for all levels of professional certification, including the Certified Business Continuity Professional (CBCP) and Certified **Business Continuity Lead/Auditor** (CBCA, CBCLA) designations.

Past Responsibilities

After graduating from Michigan Technological University in 1984, Tom spent time in the Peace Corps, teaching calculus, linear algebra and statistics, in French, to West African students.

He then joined Factory Mutual Engineering Association's (currently FM Global) Detroit office as a Loss Prevention Consultant where he helped a variety of clients in a wide range of industries to identify and assess property loss exposures. He also worked at Factory Mutual's corporate office (Norwood, MA) as a Customer Training Consultant responsible for conducting client training needs assessments and planning, moderating, instructing and evaluating corporate training programs.

From 1989 through 1997, Tom was a Staff Underwriter, Account Underwriter and Senior Account Engineer for Allendale Insurance (currently FM Global). He provided consultative advice to multinational corporations at facilities throughout North America, Europe, Australia and Asia with regard to: business interruption and impact analysis, continuity strategies, and physical loss exposure identification, assessment and mitigation. He was also responsible for: developing corporate underwriting rate models; analyzing client seismic exposures: reviewing intercompany underwriting agreements; and, underwriting domestic and multi-national accounts at premiums, policy terms and conditions designed to satisfy client needs.

For the four years following FM Global, Tom was a Senior Consultant, and Vice President for Marsh Risk Consulting (formerly Sedgwick) and a regional business leader for its Business Continuity Planning practice. He then joined Arup, based in London and one of the world's largest consulting engineering firms, as one of the founders of its Business Continuity and Crisis Management practice. At Arup, in addition to playing a key role in the development and implementation of the group's business plan, he was a member of the America's Finance Board. Tom founded Copper Harbor Consulting, Inc. in 2002.

Industry Experience

Tom has consulting expertise in the following industries and areas:

- Retail, Manufacturing and Distribution
- Aluminum Extraction, Refining, Smelting and Rolling
- Automotive
- Commercial Property Management
- Electronic manufacturing and assembly
- Semiconductor Fabrication
- Finance and Insurance
- Food and Beverage
- Healthcare
- Higher Education, Cultural Institutions, Libraries, and Book Depositories
- Printing Press Manufacturing and Publishing



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Recent Projects/Activities

Designed and implemented Business Continuity Management Program for financial transaction company

Global Business Continuity Management Program Audit, Implementation and Plan Development at a Fortune 500, multinational, Property/Casualty Insurance Company

Global Business Continuity Management Program Implementation and Plan Development at a large, multinational, Financial Industry Company

Response and Recovery Plan for a large, private New England university central library

Response and Recovery Plan for a large, private New England university data center and information technology infrastructure

Point of Failure Analysis, Failure Mode and Effects (FMEA) Analysis, and Facilities Service Interruption Response Plan at a Fortune 500 healthcare mfr.

Business Continuity Plan Development for Corporate Offices and Distribution Center at large, multinational Footwear and Apparel Manufacturing and Retail Company

Service Interruption Plans for a large New England university, including:

- Loss of Steam Generation Capability and Supply/Distribution
- Loss of Chilled Water Generation and Supply/Distribution
- Loss of Sanitation System/Drainage
- Loss of Electrical Supply/Distribution
- Failure of Central Automation Control & Reporting Systems

Emergency Response, Crisis Communication and Operations Recovery Plans and Continuity Audits for a large, private New England university, including:

- · Residential Housing
- Science and Instrumentation Laboratories
- · Academic Libraries
- Central Administration Financial Department
- · Engineering and Utilities

Property Risk Control Services for a large, multinational aluminum extraction, refining, smelting and rolling company and a large, multinational printing and packaging manufacturer.

Property Risk Control Project Management for Library High Density Off-Site Shelving Book Depository – New Construction

"Risk Assessment" and "New Construction Project" Property Risk Control Management for new Data Center at large New England University

Property Risk Control Services for large New England University, Including Plan Review, Project Management, and Audit

Business Impact Analysis for Data Center Operations at large New England University

Emergency Response Plan for the Study Abroad Office and University Crisis Management Plan Exercising at a large, Mid-Atlantic University

Presentations & Publications

What Makes An Effective Crisis Management System, Critical Incidents-Crisis Management Workshop, The Boston Consortium (TBC), Boston, MA: January 10, 2000

Library Off-Site Shelving: Guide for High-Density Facilities, Technical Resource and Advisor for Section on "Fire Protection" Published by Libraries Unlimited, Inc., 2001

Business Continuity Planning: Making a Mole Hill Out of a Mountain, Massachusetts Risk and Insurance Management Society (MRIMS), Annual Spring Conference, Boston, MA: March 14, 2002

Protection of Library Storage Facilities, American Library Association (ALA), Library Administration and Management Association (LAMA), Annual Conference, Atlanta, GA, June 16, 2002

Supply Chain Recovery: Balancing the Risks Inherent in the System, Northeast Disaster Recovery Information Exchange (NEDRIX) Annual Conference, Newport, RI: October 28, 2002

Business Continuity Planning, University Risk Management & Insurance Association (URMIA), Spring Meeting at Stetson, Tampa, FL: February 14, 2003

Service Continuity: When the Emergency Is Over, Northeast Document Conservation Center (NEDCC), Managing Preservation Seminar, Andover, MA: March 2003 and March 2007

After the Incident: Disaster Recovery May Mean More Than You Think, National Association of College and University Business Officers (NACUBO), Annual Meeting, Nashville, TN: July 29, 2003

The Pareto Principle of Continuity Planning: Making the 80/20 Rule Work for You, Joint Public Risk Management Association (PRIMA) / University Risk Management & Insurance Association (URMIA) Risk Management Seminar, Anaheim, CA: February 6, 2004

Fundamentals of Supply Chain Management: Implications for Business Continuity Planning, Disaster Recovery Journal Conference – Spring World 2004, Orlando, FL: March 8, 2004

Protecting Your Cultural Epicenter: Academic Library Risk and Continuity Management Issues, University Risk Management & Insurance Association (URMIA) Annual Conference, Anchorage, AK: September 7, 2004

High Density Storage: Prevention and Control Issues, American Library Association (ALA) – Midwinter Meeting, Boston, MA: January 15, 2005

Business Continuity and Insurance: Fundamentals of the Relationship, Northeast Disaster Recovery Information Exchange (NEDRIX) Summer Conference, Newport, RI: June 13, 2005

Business Continuity and Crisis Communication, University Risk Management & Insurance Association (URMIA), Annual Conference, San Antonio, TX: September 11, 2006

A Practical Approach to Designing and Conducting a Crisis Management Test, University Risk Management & Insurance Association (URMIA) Annual Conference, Pittsburgh, October 10, 2010